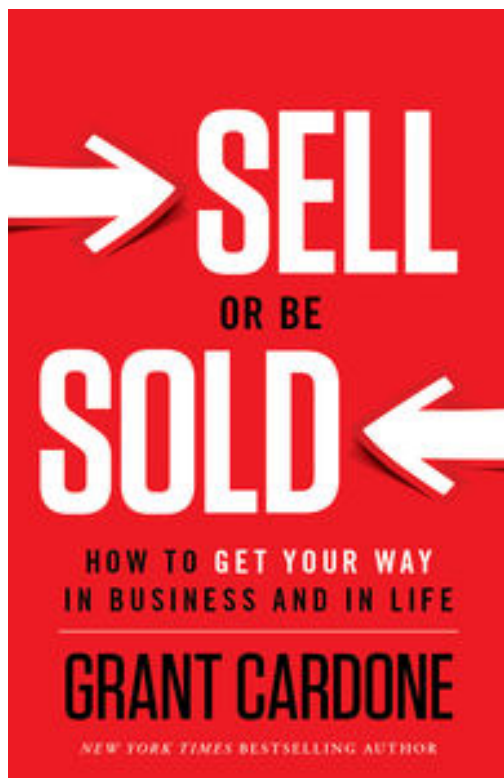


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In *Sell or Be Sold*, Cardone breaks down the techniques and approaches necessary to master the art of selling in any avenue. You will learn how to handle rejection, turn around negative situations, shorten sales cycles, and guarantee yourself greatness. Cardone will also teach you the success essentials of

- Selling in a bad economy
- Overcoming call reluctance
- Filling your pipeline with new business
- Staying positive, despite rejection

With the experience of a seasoned sales vet at the helm, *Sell or Be Sold* will change the way you perceive the sale—and life.

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